

This record is a partial extract of the original cable. The full text of the original cable is not available.

221824Z Sep 05

UNCLAS OTTAWA 002857

SIPDIS

STATE FOR WHA/CAN  
USAID FOR OFDA RMT CAROL CHAN, TONY STITT AND STEPANIE  
SAVOLIANE

E.O. 12958: N/A

TAGS: [PREL](#) [EAID](#) [ETRD](#) [ECON](#) [AMGT](#) [CA](#)

SUBJECT: CANADA: COMMERCIAL SOURCES OF MRES FOR POSSIBLE  
PURCHASE

REF: SECSTATE 175147

Post has identified the following potential sources of  
vegetarian MREs as requested reftel. If we learn of possible  
additional sources we will send a follow-up report.

**1. Baully Specialty Foods**

Vendor: Le Baron  
Manufacturer: Baully Specialty Foods  
Mr. Len Baully  
7620 Anaka Drive  
Mississauga, Ontario, Canada L4T 3H7  
  
1-800-351-FOOD (3663) phone  
905-677-9734 fax  
  
info@bauly.com or lebauly@yahoo.com  
http://www.bauly.com

Price per unit, (which has a double serving): C\$7.60 (about  
US\$6.50), including taxes.

NOTE: This company will provide us with a 40% discount.

See the following link for a full price summary:

<http://www.bauly.com/PDFPricelist.pdf>

Ingredients: All vegetarian - no animal by products. They  
do have a small presence in the U.S. so are familiar with FDA  
regulations.

Delivery time: Baully can produce approximately 3,000 units  
per week (which, with the double servings, can serve 6,000  
individuals). They estimate it would take approximately 10  
days for the first delivery (production time included) with  
shipments every seven days thereafter.

Package specifications: The pouches are 8x8 inches and, when  
filled, are approximately 1 inch thick.

**2. Harvest Foodworks**

Manufacturer: Harvest Foodworks  
Mr. Tony Barnes  
445 Highway 29 - RR 1  
Toledo, ON, Canada, K0E 1Y0  
  
1-800-268-4268 or 613-275-2218 phone  
613-275-1359 fax  
  
thefolks@harvestfoodworks.com  
http://www.harvestfoodworks.com

Price per unit: The vegetarian unit, which has a 2-year  
shelf life, requires water. One unit is a 2-portion meal and  
costs C\$6.00. However, the price would be about half that  
for purchases of over 100,000 units.

Ingredients: Too many to name, but they ship to the US  
frequently so would not expect a problem with FDA inspection.

Delivery time: Approximately 3-4 weeks for 100,000 units.

Package specifications: Mr. Barnes was unable to indicate an  
approximate weight. However, each case has 12 units, with  
105 cases per pallet.

**3. Freeze-Dry Foods Limited**

Manufacturer: Freeze-Dry Foods Limited  
Mr. Buzz Grant, Chairman  
579 Speers Road  
Oakville, Ontario, Canada L6K 2G4  
  
905-844-1471 phone  
905-844-8140 fax  
  
agrant@freeze-dry.com  
www.freeze-dry.com

Freeze-Dry Foods does not currently produce MREs, but they do freeze-dry and can foods. They have a branch in Albion, New York and are a supplier to Emergency Essentials in Orem, Utah. They have USDA, FDA, CFIA (Canadian Food Inspection Agency) and HACCP approved facilities.

Visit Canada's Classified Web Site at  
<http://www.state.sgov.gov/p/wha/ottawa>

WILKINS